










**Entrepreneurial Scope. Without any financial risk.
With the help of Expense Reduction Analysts.**

-  We analyse your overhead costs
-  We reveal hidden savings opportunities
-  We optimise your overhead costs in a sustainable manner
-  We give you the entrepreneurial scope you need
-  We do our work without disrupting your daily business
-  We build on confidence and openness
-  We operate on the basis of success

For more information: www.expensereduction.com

MORE SCOPE FOR YOUR SUCCESS.

find extra profit





YOU CAN FIND ENTREPRENEURIAL SCOPE IN EVERY COMPANY.

find extra profit

Saving potentials in the double-digit percentage range.

Whether it is capital for new investments, the resources to recruit more employees or the means to increase competitiveness or profit optimisation - what company would refuse greater financial scope?

Expense Reduction Analysts gives you this financial scope - thanks to intelligent expense and supplier management. Our experts are skilled at finding sustainable savings opportunities in your overhead costs. On average, savings reach the double-digit percentage range for our clients.

For over 20 years in more than 40 cost categories. Worldwide.

What would you do with your new financial scope?

WE OPTIMISE COSTS AND CREATE OPPORTUNITIES.

No potential for savings and profit remains hidden.



- ↘ Over 700 consultants
- ↘ Over 40 categories
- ↘ Over 25 countries

Expense Reduction Analysts is one of the largest specialist consultancies in cost management worldwide. Since 1992, we support companies of all sizes – from internationally established companies to not-for-profit organisations, public institutions and municipalities.

Our consultants and specialists have the expert knowledge required to analyse every market – no matter how complex it is. Thus, they can offer you the best solutions available. Our specialists work within an international network and at the same time support you locally. Every single consultant is looking forward to supporting you to find extra profit and create new financial scope.

Where would you like us to find extra profit?

- | ↘ Manufacturing Production | ↘ Administration | ↘ Human Resources | ↘ Commodities |
|---|---|--|--|
| <ul style="list-style-type: none">• Supply Chain Management (freight, logistics, fulfillment)• Factory consumables• Maintenance• Waste management• Uniforms | <ul style="list-style-type: none">• Telecommunications• Fleet Management• Cleaning• Office supplies• IT• Banking• Insurance• Mail management• Travel expenses• Record management• Professional services | <ul style="list-style-type: none">• Payroll• Recruitment• Temporary work | <ul style="list-style-type: none">• Utilities (electricity, gas, water)• Steel• Plastics |





Levi's
Cleaning
-24%

DECATHLON
Printing
-20%

STIEBEL ELTRON
Pfizer
Pfizer

KIA
KIA MOTORS
KIA

SCHÜCO
Savings between
12% and
20%

FRANCO
Fleet management
-18%

Dallmeier
Landlines
-37%

Mobile Phones
-37%

Careander
Food Supplies
-70,000€

ES

WEIDMANN
Energy
-50,000€

DUIFHUIZEN
Printing
-25%

175
Cleaning
-35%

tele

IKEA
IKEA

Heinrichsthaler
Heinrichsthaler

SAMSUNG
SAMSUNG

KONDOR
Bank service
-22%

DELIVERING
COST SAVINGS
SINCE 1992

DELIGHTED
THOUSANDS
OF COMPANIES

ROTHENBERGER
Supply Chain
-12%

WE STRIVE FOR LONG-TERM PARTNERSHIPS BASED ON TEAMWORK, TRUST AND TRANSPARENCY.

Without any disruption to day-to-day business operations.

Your profit lies in our expertise.

As one of the world's leading specialists for cost management, Expense Reduction Analysts optimises your supply chain and processes and finds innovative suppliers and providers to best meet your company's needs. The resulting savings are the outcome of our extensive subject knowledge, of professional negotiations with suppliers as well as our qualitative assessment of their performance vs. your needs. And during the entire period of cooperation with Expense Reduction Analysts, you remain in control of our transparent process of cost management.

Your employees will barely notice our experts doing their work, so that none of your business operations are affected.

Even your suppliers may benefit from our practice. Our extensive experience and our global network may give them the chance to lower their costs as well. This means that clients do not have to terminate incumbent supplier relationships, but can decide to continue their collaboration – but on more attractive terms.

Now, would you like to improve your entrepreneurial scope?



The four milestones of the Expense Reduction Analysts process:



We prepare a report on your current status quo in the selected cost categories where you think savings may be achieved.



We will present you with an option report, based on our expertise and long-standing experience in the supplier markets to show you where potential savings may be achieved.



Once you have chosen an option, we facilitate the implementation of the savings process in your company.



Over the next 24 - 48 months, we monitor the savings actually achieved in performance reports. These savings are the basis for our remuneration.

Niek Dudink,
Supply Chain
Manager,
STRYKER Europe,
Middle East
and Africa

« THE HUMAN QUALITIES
OF EXPENSE REDUCTION
ANALYSTS' CONSULTANTS
AND THEIR KNOW-HOW
HAVE WON OVER OUR
EMPLOYEES ...

... THE APPROACH
OF THE EXPERTS
HAS BEEN VERY
IMPRESSIVE. »

Global resources - local customer service.

We always share our knowledge concerning the projects with you. Also we continuously develop our skills to remain at the absolute forefront of market knowledge and breadth of category knowledge; this enables us to achieve savings that are greater and more sustainable than if they were realised in-house.

A European-wide project:

Following a successfully completed project with STRYKER in France, in which cost savings of 21 percent were achieved concerning freight charges, the cooperation with Expense Reduction Analysts was extended to Germany, Belgium, the Netherlands, Scandinavia, Austria and Switzerland. In each country, an expert of Expense Reduction Analysts operated for STRYKER and generated high-value savings for the company.

OUR PROMISE TO YOU:


IF WE DO NOT FIND ANYTHING, YOU WILL HAVE NOTHING TO PAY.


A strong partnership without any financial risk for you or your company.



Take us at our word.

When you commission Expense Reduction Analysts, you are guaranteed that we do our utmost to give you complete satisfaction during our collaboration.

 We will strive to improve your cost management and processes and provide you with greater entrepreneurial scope, in a sustainable manner.

 We want you to be entirely happy with our services.

For you, our client, our approach is financially risk-free. Our consultants work on a success basis. Our remuneration is solely based on the cost savings achieved for your company. If there are no benefits, there is no fee charged.

With this remuneration model, Expense Reduction Analysts does not only want to enhance the professionalism of the services provided, but rather insist on the importance of building a strong partnership based on mutual trust from the beginning. The fact that many of our clients entrust us again with further projects is great testimony to the success of our approach.

When are you going to test our experts?