

Alex Demetriou, Partner R&D Tax Incentives & Grants and member of the HACCI.

Alex provides assistance to large organisations, executives, start-ups, entrepreneurs and investors on how to fund their innovation and growth plans. His passion is helping Australian companies succeed in global markets through innovation.

Up until recently Alex was the National Partner In Charge of KPMG's Accelerating Business Growth service line. Alex has over 20 years experience in leading chartered accounting firms working in both Australia and Singapore. Alex holds a Bachelor of Commerce and Finance and is a member of the Institute of Chartered Accountants and the Taxation Institute of Australia.

Alex has a consistent history of helping organisations build strategies, processes and capabilities that drive the creation, selection and development of growth opportunities. Alex has a comprehensive understanding of the Government Grants landscape which he uses to help clients enhance their business. Alex has been involved in a number of KPMG teams advising on the strategic approach, planning, management, delivery and acquittal of large State and Commonwealth Grants.

With KPMG's global network, Alex is able to leverage his networks to support the companies he works with along with their investment activities. In the past 5 years Alex has helped secure over \$350 million in grant funding for his clients. Alex believes deeply in the importance of giving back and so also sits on a number of not-for-profit Boards providing tax, governance and funding assistance.

He is currently the Vice Chair of the Hellenic Chamber of Commerce & Industry (HACCI) where he works tirelessly to ensure members are connected to both industry and Government where they can achieve their full growth potential.

In amongst his busy professional life, Alex is married and has four daughters who he loves spending time with.